

1 General Information	Finnvera's guarantee no. or date of application	
	Exporter	
	Buyer / country	
	Goods exported	
	Value of goods exported (in contract currency)	

Please give all amounts in contract currency.	Currency
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2.1 Costs from Finland	<i>Goods and materials</i>		% of contract value
	<i>Services</i>		%
	<i>Financing costs</i>		%
	Total		%

2.2 Commissions and fees to the agent	<i>Name of the agent</i>		
	<i>Country of the agent</i>		
	<i>Costs and fees¹</i>		% of contract value
	<i>Commissions</i>		%
	Total		%

2.3 Costs from the buyer's country	<i>Goods and materials</i>		% of contract value
	<i>Services</i>		%
	<i>Financing costs</i>		%
	Total		%

2.4 Costs from the EU countries	<i>Goods and materials</i>		% of contract value
	<i>Services</i>		%
	<i>Financing costs</i>		%
	Total		%

2.5 Costs from other countries	<i>Goods and materials</i>		% of contract value
	<i>Services</i>		%
	<i>Financing costs</i>		%
	Total		%

¹ e.g. costs and fees related to assembly, installation and training activities

3 Profit margin, Finnish content	Profit margin = contract value less sum of costs		% of contract value
	Total costs plus profit margin		%
	Finnish content = Finnish costs plus profit margin		% of contract value
4 Specification of foreign content in major Finnish subcontracts / deliveries (item 2.1)	Is there a foreign content of more than 10 % of the contract price in any Finnish subcontract? If yes, please specify.		
5 Specification of subcontracts / deliveries from other countries than Finland (items 2.3- 2.5)	Are there foreign subcontracts that exceed 10 % of the contract price? If yes, please specify.		
6 Signature	Contact person		Telephone
	Place and date	Official signature	

Please return the signed questionnaire to

Finnvera plc
Export Credit Guarantees
P.O. Box 1010
FIN-00101 Helsinki